(English Translation based on Japanese Original)

Financial Accounting Standards Foundation
FASF
MEMBERSHIP

FACT BOOK 2012

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NTT Urban Development Corporation

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FACT SHEETS Contents

Year-to-Year Comparison (Consolidated)

1. Consolidated Statements of Income and Comprehensive Income

(1) Consolidated Statements of Income

(Million yen)

	Mar-11	Mar-12	Change	Change (%)
Operating revenue	145,693	136,842	(8,851)	(6.1%)
Operating expenses	121,369	111,477	(9,891)	(8.2%)
Operating income	24,324	25,365	1,040	4.3%
Non-operating income	2,512	2,321	(191)	(7.6%)
Non-operating expenses	8,282	8,457	174	2.1%
Ordinary income	18,554	19,229	674	3.6%
Extraordinary income	220	60	(160)	(72.8%)
Extraordinary loss	2,652	2,863	211	8.0%
Income before income taxes and minority interests	16,122	16,425	302	1.9%
Income taxes	5,431	(2,951)	(8,382)	—
Income before minority interests	10,691	19,376	8,684	81.2%
Minority interests in income	1,384	3,790	2,406	173.8%
Net income	9,307	15,586	6,278	67.5%

(2) Consolidated Statements of Comprehensive Income

(Million yen)

	Mar-11	Mar-12	Change	Change (%)
Income before minority interests	10,691	19,376	8,684	81.2%
Other comprehensive income	(33)	(1,166)	(1,133)	—
Comprehensive income	10,658	18,209	7,551	70.9%

Increases/Decreases (Billion yen)

■ Operating Revenue
- Leasing: (1.5)
- Residential property sales: (13.2)
- Others: +6.8

■ Operating expenses
- Leasing: +0.2
- Residential property sales: (14.0)
- Others: +4.9

■ Non-operating expenses
- Interest expenses: +9 million yen

■ Extraordinary income
- Gain on sales of non-current assets: (0.2)

■ Extraordinary loss
- Loss on retirement of non-current assets: +1.2
- Loss on sales of non-current assets: +0.2
- Loss on adjustment for changes of accounting standard for asset retirement obligations: (1.0)
- Loss on disaster: (0.2)

2. Operating Revenue and Income by Segment

(Million yen)

	Mar-11	Mar-12	Change	Change (%)
Operating revenue				
Leasing	92,608	91,069	(1,538)	(1.7%)
Residential property sales	41,725	28,484	(13,240)	(31.7%)
Others	16,383	23,223	6,840	41.8%
Eliminations	(5,022)	(5,934)	(911)	—
Total	145,693	136,842	(8,851)	(6.1%)
Operating income				
Leasing	29,226	27,482	(1,743)	(6.0%)
Residential property sales	533	1,374	841	158.0%
Others	1,212	3,090	1,877	154.9%
Eliminations/Corporate	(6,647)	(6,583)	64	—
Total	24,324	25,365	1,040	4.3%

Increases/Decreases

■ Leasing Business
-Both operating revenue and operating income dropped, due primarily to income including rent income from new properties and a fall in rent income from pre-existing properties.

■Residential Property Sales Business
-Operating revenue decreased, reflecting a fall in the number of condominiums delivered as well as factors including decreases of building lots sales. Operating income increased, mainly because of improvement of operating margin in condominium business.

■ Others
- Both operating revenue and operating income increased due mainly to progress in construction of the second phase of the Otemachi 1-Chome Urban Area Redevelopment Project Type 1 “Otemachi Financial City North Tower ”.

3. Consolidated Balance Sheets

(Million yen)

	Mar-11	Mar-12	Change	Change (%)
Current assets	113,762	129,941	16,179	14.2%
Non-current assets	796,729	798,595	1,865	0.2%
Total assets	910,492	928,537	18,044	2.0%
Current liabilities	104,822	88,727	(16,095)	(15.4%)
Non-current liabilities	614,886	636,082	21,196	3.4%
Total liabilities	719,709	724,810	5,100	0.7%
Total net assets	190,783	203,727	12,944	6.8%
Consolidated Interest-bearing debt	487,780	505,805	18,025	3.7%

Increases/Decreases (Billion yen)

■Assets

○ Current assets
- Inventories: +13.5
- Notes and operating accounts receivable: +9.0
- Cash and deposits: (0.3)

○ Non-current assets
- Construction in progress: +7.7
- Land: +1.1
- Investments and other assets: (1.2)
- Buildings and structures: (5.1)

■Liabilities

○ Current liabilities
- Operating accounts payable-trade: +5.0
- Income tax payable: (5.2)
- Current portion of long-term loans payable: (18.6)

○ Non-current liabilities
- Bonds payable: +13.3
- Long-term loans payable: +23.2
- Lease and guarantee deposits received: (5.6)
- Deferred tax liabilities: (8.3)

■Net assets
- Net income: +15.5
- Dividends paid: (3.9)

4. Consolidated Statements of Cash Flows

(Million yen)

	Mar-11	Mar-12	Change
Cash and cash equivalents at beginning of period	20,508	18,015	(2,493)
Net cash provided by operating activities	40,417	3,704	(36,713)
Depreciation and amortization	23,388	24,765	1,376
Net cash used in investing activities	(28,257)	(23,033)	5,224
Free cash flow	12,159	(19,329)	(31,488)
Net cash provided by (used in) financing activities	(14,641)	12,650	27,292
Cash and cash equivalents at end of period	18,015	10,960	(7,054)

Key factors (Billion yen)

■Operating CF 3.7
- Income before income taxes and minority interests: 16.4
- Depreciation and amortization: 24.7
- Loss on retirement of non-current assets: 2.3
- Increase in inventories: (14.3)
- Increase in notes and accounts receivable-trade: (9.0)
- Income tax paid: (9.2)

■Investing CF (23.0)
- Purchase of property, plant and equipment : (24.3)
- Proceeds from sales of property, plant and equipment : 0.6
- Proceeds from repayment of investment securities: 1.0

■Financing CF 12.6
- Net increase in borrowings: 18.0
- Dividends paid: (3.9)

Year’s Data (Consolidated)

1. Financial Highlights

	Unit	Mar-08	Mar-09	Mar-10	Mar-11	Mar-12	Mar-13 (Forecast)
Operating revenue	Million yen	138,206	144,277	149,224	145,693	136,842	155,000
Operating income	Million yen	28,718	25,244	16,129	24,324	25,365	26,000
Ordinary income	Million yen	26,196	19,504	10,215	18,554	19,229	19,800
Net income	Million yen	14,758	15,989	6,116	9,307	15,586	10,400
Total assets	Million yen	900,325	936,650	916,725	910,492	928,537	-
Net assets	Million yen	177,969	183,593	185,537	190,783	203,727	-
Net worth	Million yen	136,395	148,150	150,232	155,534	166,012	-
Interest-bearing debt	Million yen	451,849	521,070	496,682	487,780	505,805	515,000
Shares outstanding	Shares	3,291,200	3,291,200	3,291,200	3,291,200	3,291,200	-
Operating activities	Million yen	5,700	(12,091)	35,168	40,417	3,704	-
Investing activities	Million yen	(77,893)	(57,397)	6,695	(28,257)	(23,033)	-
Financing activities	Million yen	85,038	63,079	(30,028)	(14,641)	12,650	-
Investment	Million yen	93,367	75,638	24,714	29,925	28,807	45,000
Depreciation and amortization	Million yen	23,246	25,762	25,520	23,388	24,765	-
Net operating income (NOI)	Million yen	52,748	64,277	61,480	56,722	54,318	-
Net income per share	JPY	4,484.09	4,858.34	1,858.48	2,827.98	4,735.67	3,159.94
Return on equity (ROE)	%	11.3	11.2	4.1	6.1	9.7	-
Dividend payout ratio	%	26.8	24.7	64.6	42.4	29.6	44.3
Dividend on equity (DOE)	%	3.0	2.8	2.6	2.6	2.9	-
Net worth ratio	%	15.1	15.8	16.4	17.1	17.9	-
Net D/E ratio	X	2.44	2.78	2.55	2.45	2.42	2.39
Interest coverage ratio	X	1.2	-	4.3	5.1	0.5	-

[Formulas for calculation of indicators]

* Investment = Capital expenditure + Purchases of investment securities (on a basis of cash flows from investing activities)
* NOI = Income for the leasing business - cost of sales for the leasing business + depreciation and amortization expense (including long-term prepaid expenses)
* Net income per share = Net income / Shares outstanding
* Return on equity = Net income / ((Net worth at the end of the previous year + Net worth at the end of the year under review) / 2)
* Dividend payout ratio = (Full-year) dividend per share / Net income per share
* Dividend on equity = (Full-year) dividend / ((Net worth at the end of the previous year + Net worth at the end of the year under review) / 2)
* Net worth ratio = Net worth / Total assets
* Net D/E ratio = (interest-bearing debt - cash and cash equivalents - time deposits whose deposit term exceeds three months) / net assets
* Interest coverage ratio = Cash flows from operating activities / Interest expenses (on the basis of cash flows from operating activities)
* Net worth = Net assets - Share options - Minority interest

2. Segment Information

(Million yen)

	Mar-08	Mar-09	Mar-10	Mar-11	Mar-12	(Forecast) Mar-13
Operating revenue	138,206	144,277	149,224	145,693	136,842	155,000
Leasing	89,917	99,928	98,092	92,608	91,069	93,200
Residential property sales	38,415	32,688	41,643	41,725	28,484	49,300
Others	13,845	16,624	14,553	16,383	23,223	17,800
Eliminations	(3,971)	(4,963)	(5,064)	(5,022)	(5,934)	(5,300)
Operating expense	109,488	119,032	133,095	121,369	111,477	129,000
Leasing	63,891	64,367	66,570	63,381	63,586	65,600
Residential property sales	31,821	38,706	52,142	41,192	27,109	46,000
Others	12,872	15,123	13,194	15,170	20,132	16,000
Eliminations/Corporate	902	834	1,187	1,624	648	1,400
Operating income	28,718	25,244	16,129	24,324	25,365	26,000
Leasing	26,025	35,560	31,521	29,226	27,482	27,600
Residential property sales	6,593	(6,018)	(10,498)	533	1,374	3,300
Others	973	1,500	1,358	1,212	3,090	1,800
Eliminations/Corporate	(4,873)	(5,798)	(6,252)	(6,647)	(6,583)	(6,700)
Operating income margin	20.8%	17.5%	10.8%	16.7%	18.5%	16.8%
Leasing	28.9%	35.6%	32.1%	31.6%	30.2%	29.6%
Residential property sales	17.2%	(18.4%)	(25.2%)	1.3%	4.8%	6.7%
Others	7.0%	9.0%	9.3%	7.4%	13.3%	10.1%
Assets	900,325	936,650	916,725	910,492	928,537	-
Leasing	756,955	795,286	800,739	805,609	816,254	-
Residential property sales	128,258	133,099	96,039	85,726	90,959	-
Others	10,439	7,322	7,618	9,814	21,251	-
Eliminations/Corporate	4,671	942	12,326	9,342	71	-
Depreciation and amortization	23,246	25,762	25,520	23,388	24,765	-
Leasing	22,924	25,476	24,874	22,725	23,664	-
Residential property sales	8	8	14	4	6	-
Others	60	76	89	67	78	-
Eliminations/Corporate	254	201	541	590	1,015	-
Capex	76,713	65,002	23,691	25,682	28,793	-
Leasing	76,458	63,380	22,935	23,520	28,325	-
Residential property sales	5	0	4	0	5	-
Others	24	169	124	38	40	-
Eliminations/Corporate	224	1,451	626	2,122	421	-

Information on Leasing and Residential Property Sales

1. Leasing

○ By type

	Unit	Mar-08	Mar-09	Mar-10	Mar-11	Mar-12
Office/commercial						
Sales	Million yen	82,483	91,927	90,758	85,807	84,713
Rentable area	m^2	1,146,353	1,154,905	1,138,997	1,149,628	1,168,526
Sub-leases	m^2	18,365	21,374	21,159	16,326	16,326
Residential/others	Million yen	7,434	8,000	7,333	6,800	6,356
Sales	Million yen	89,917	99,928	98,092	92,608	91,069

○ Vacancy rate

(%)

	2008				2009				2010				2011				2012
	3	6	9	12	3	6	9	12	3	6	9	12	3	6	9	12	3
Central Tokyo (Tokyo 5 wards)	0.5	1.1	8.7	3.1	2.8	4.8	4.9	5.5	6.5	4.9	4.1	3.7	3.6	3.7	2.7	2.0	2.0
Nationwide	4.2	2.3	4.8	3.2	3.1	4.4	5.0	4.8	6.4	6.2	6.0	6.4	5.7	6.0	5.7	5.7	5.4

○ Market value of rental properties

(Million yen)

Consolidated balance sheet amount			Market value at the end of March 2012
Amount at the beginning of fiscal year ended March 2012	Change	Amount at the end of March 2012	
737,113	6,826	743,939	1,155,467

2. Residential Property Sales

(Million yen/unit)

	Mar-08		Mar-09		Mar-10		Mar-11		Mar-12	
	Units /Lots	Sales	Units /Lots	Sales	Units /Lots	Sales	Units /Lots	Sales	Units /Lots	Sales
Condominiums										
Units delivered										
Tokyo area	212	12,299	342	14,731	421	15,959	463	22,948	351	16,330
Other regions	413	18,020	221	10,114	422	14,718	253	8,678	107	6,062
Completed in inventory	146	-	335	-	267	-	91	-	99	-
Building Lots										
Lots delivered										
Tokyo area	164	3,474	-	550	12	2,481	20	1,957	6	281
Other regions	164	3,331	387	7,291	242	6,559	306	5,828	42	3,817
Completed in inventory	2	-	91	-	42	-	27	-	14	-
Total										
Units/Lots delivered										
Tokyo area	376	15,773	342	15,281	433	18,441	483	24,906	357	16,611
Other regions	577	21,351	608	17,406	664	21,277	559	14,507	149	9,879
Completed in inventory	148	-	426	-	309	-	118	-	113	-
Other										
Units/Lots delivered										
Tokyo area	-	-	-	-	-	-	-	-	-	-
Other regions	1	1,289	-	-	2	1,925	1	2,312	1	1,993
Completed in inventory	-	-	-	-	-	-	-	-	-	-
Grand total (Sales)	-	38,415	-	32,688	-	41,643	-	41,725	-	28,484

3. NOI Figures by Key Buildings

(Million yen)

	Location	Sector	Mar-08	Mar-09	Mar-10	Mar-11	Mar-12
Urbannet Otemachi Building	Chiyoda, Tokyo	Office	5,845	6,498	5,920	5,371	5,053
Otemachi First Square	Chiyoda, Tokyo	Office	4,902	4,994	4,403	3,972	3,977
NTT Makuhari Building	Mihama, Chiba	Office	2,371	2,349	2,309	1,979	1,799
Granpark Tower	Minato, Tokyo	Office	4,054	4,069	4,727	4,521	4,285
Seavans N Building	Minato, Tokyo	Office	2,933	3,182	3,052	2,465	2,233
Tokyo Opera City	Shinjuku, Tokyo	Office	1,845	1,862	1,704	1,512	1,345
Urbannet Ikebukuro Building	Toshima, Tokyo	Office	1,046	1,106	1,016	-	-
Akihabara UDX	Chiyoda, Tokyo	Office	-	7,874	7,722	7,530	7,272
JA Building, Keidanren Kaikan	Chiyoda, Tokyo	Office	-	-	1,113	1,989	1,893
Urbannet Oroshimachi Building	Wakabayashi, Sendai	Office	532	457	548	216	220
Urbannet Itsutsubashi Building	Aoba, Sendai	Office	236	233	240	217	199
Urbannet CS Building	Naka, Nagoya	Office	340	363	347	343	357
Johoku Building	Kita, Nagoya	Other	521	-	-	-	-
Urbannet Shizuoka Building	Aoi, Shizuoka	Office	293	338	305	307	283
Urbannet Shizuoka Otemachi Building	Aoi, Shizuoka	Office	404	423	390	359	363
Urbannet Kaminagoya Building	Nishi, Nagoya	Office	108	107	109	106	85
Urbannet Fushimi Building	Naka, Nagoya	Office	429	457	450	439	424
Urbannet Nagoya Building	Higashi, Nagoya	Office	2,386	2,464	2,275	2,131	2,192
Sumitomo Corporation Nagoya Building	Higashi, Nagoya	Office	-	-	-	287	237
NTT Osaka Chuo Building	Chuo, Osaka	Office	411	410	374	373	373
Urban Ace Kitahama Building	Chuo, Osaka	Office	399	427	435	413	394
Urban Ace Higobashi Building	Nishi, Osaka	Office	329	334	336	328	336
Urban Ace Sannomiya Building	Chuo, Kobe	Office	461	436	437	441	409
Urban Ace Awaza Building	Nishi, Osaka	Office	412	376	351	330	330
Urbannet Honmachi Building	Chuo, Osaka	Office	379	376	375	362	349
Tradepia Yodoyabashi	Chuo, Osaka	Office	-	327	849	742	503
NTT Cred Motomachi Building	Naka, Hiroshima	Commercial	3,732	3,785	3,287	3,269	3,069
NTT Cred Hakushima Building	Naka, Hiroshima	Office	786	806	816	775	760
NTT Cred Okayama Building	Kita, Okayama	Office	564	467	316	309	478
NTT-T Building	Chuo, Fukuoka	Commercial	2,160	2,220	2,127	2,068	2,001
NTT-KF Building	Chuo, Fukuoka	Office	326	324	323	234	279
Urbannet Hakata Building	Hakata, Fukuoka	Office	273	295	280	248	165
Emuzu Odori Building	Chuo, Sapporo	Office	396	415	367	365	351
Emuzu Minami 22-jo Building	Chuo, Sapporo	Office	122	119	114	116	121
Urbannet Sapporo Building	Chuo, Sapporo	Office	767	771	745	767	780
Total other buildings			12,971	15,595	13,302	11,820	11,384
Total			52,748	64,277	61,480	56,722	54,318

*1: Nagoya Mitsukoshi OS Center has been renamed Johoku Building.(It was sold in September 2008)
*2: Akihabara UDX is a property owned by a company consolidated into the Group in the fiscal year ended March 31, 2008.
*3: The Company acquired Tradepia Yodoyabashi in November 2008.
*4: JA Building, Keidanren Kaikan were completed in April 2009.
*5: The Company sold Urbannet Ikebukuro Building in March 2010.
*6: Sumitomo Corporation Nagoya Building was acquired in April 2010.

1. Consolidated Balance Sheet

(Million yen)

	Mar-08	Mar-09	Mar-10	Mar-11	Mar-12
(Assets)					
I. Current assets					
1. Cash and deposits	9,577	8,954	9,601	10,270	9,924
2. Notes and operating accounts receivable	6,009	5,167	14,403	6,458	15,480
3. Inventories	122,660	127,830	81,593	80,613	94,206
4. Deferred tax assets	1,172	1,411	1,507	1,723	427
5. Other	10,617	5,084	18,100	14,699	9,902
6. Allowance for doubtful accounts	(0)	(1)	(6)	(2)	(1)
Total current assets	150,037	148,447	125,200	113,762	129,941
II. Non-current assets					
1. Property, plant and equipment					
(1) Buildings and structures	369,152	350,767	337,061	329,385	324,196
(2) Machinery, equipment and vehicles	3,072	2,614	2,418	2,132	2,039
(3) Land	333,183	378,620	395,698	400,206	401,361
(4) Lease assets	330	241	160	203	156
(5) Construction in progress	246	9,359	6,624	9,718	17,503
(6) Other	3,384	3,523	3,907	3,618	3,505
Total property, plant and equipment	709,370	745,127	745,870	745,265	748,763
2. Intangible assets	1,817	3,338	3,416	4,969	4,562
3. Investments and other assets					
(1) Investment securities	14,637	16,391	17,535	21,150	20,656
(2) Long-term prepaid expenses	19,630	18,920	18,410	17,982	17,308
(3) Deferred tax assets	97	50	332	373	397
(4) Other	4,739	4,379	5,961	6,990	6,906
(5) Allowance for doubtful accounts	(5)	(3)	(0)	(0)	-
Total investments and other assets	39,099	39,737	42,238	46,495	45,269
Total non-current assets	750,287	788,202	791,525	796,729	798,595
Total assets	900,325	936,650	916,725	910,492	928,537

Financial Statement Data

(Million yen)

	Mar-08	Mar-09	Mar-10	Mar-11	Mar-12
(Liabilities)					
I. Current liabilities					
1. Notes and operating accounts payable-trade	28,139	9,052	6,287	8,083	13,175
2. Short-term loans payable	-	25,798	-	-	-
3. Lease obligations	195	179	130	101	68
4. Current portion of long-term loans payable	45,190	41,979	44,339	67,360	48,712
5. Current portion of bonds	11,611	5,109	2,861	1,611	1,611
6. Commercial papers	10,000	9,994	4,999	-	-
7. Income taxes payable	7,439	611	607	5,662	458
8. Provision for loss on disaster	-	-	-	574	-
9. Other	24,830	24,046	25,747	21,428	24,699
Total current liabilities	127,406	116,772	84,973	104,822	88,727
II. Non-current liabilities					
1. Bonds payable	88,563	107,185	115,318	123,704	137,091
2. Long-term loans payable	296,482	331,003	329,163	295,102	318,389
3. Lease obligations	364	257	157	196	151
4. Deferred tax liabilities	56,973	60,403	70,854	68,644	60,305
5. Provision for retirement benefits	4,984	5,255	5,734	5,889	6,026
6. Provision for directors' retirement benefits	45	67	88	121	105
7. Lease and guarantee deposits received	108,792	97,857	92,434	88,081	82,437
8. Negative goodwill	38,530	34,032	32,234	30,186	28,402
9. Other	212	220	226	2,957	3,173
Total non-current liabilities	594,949	636,284	646,213	614,886	636,082
Total liabilities	722,356	753,056	731,187	719,709	724,810
(Net assets)					
I. Shareholders' equity					
1. Capital stock	48,760	48,760	48,760	48,760	48,760
2. Capital surplus	34,109	34,109	34,109	34,109	34,109
3. Retained earnings	53,392	65,103	67,270	72,628	84,265
II. Accumulated other comprehensive income					
1. Valuation difference on available-for-sale securities	133	176	113	257	98
2. Foreign currency translation adjustment	-	-	(21)	(221)	(1,221)
III. Minority interests	41,573	35,443	35,305	35,248	37,714
Total net assets	177,969	183,593	185,537	190,783	203,727
Total liabilities and net assets	900,325	936,650	916,725	910,492	928,537

2. Consolidated Statements of Income and Comprehensive Income

(Million yen)

(1) Consolidated Statements of Income

	Mar-08	Mar-09	Mar-10	Mar-11	Mar-12
I. Operating revenue	138,206	144,277	149,224	145,693	136,842
II. Operating cost	96,042	104,259	115,823	104,442	96,433
Operating gross profit	42,163	40,017	33,401	41,251	40,409
III. Selling, general and administrative expenses	13,445	14,773	17,271	16,926	15,043
Operating income	28,718	25,244	16,129	24,324	25,365
IV. Non-operating income					
1. Interest income	13	83	68	56	61
2. Dividends income	31	46	27	36	63
3. Contributions	112	92	3	103	123
4. Gain on donation of non-current assets	67	33	4	0	0
5. Amortization of negative goodwill	-	1,926	1,926	1,926	1,926
6. Equity in earnings of affiliates	2,245	66	109	110	77
7. Other	331	124	424	279	68
Total non-operating income	2,801	2,373	2,564	2,512	2,321
V. Non-operating expense					
1. Interest expenses	5,036	7,780	8,267	7,928	7,938
2. Other	287	332	210	353	518
Total non-operating expenses	5,323	8,113	8,477	8,282	8,457
Ordinary income	26,196	19,504	10,215	18,554	19,229

(Million yen)

	Mar-08	Mar-09	Mar-10	Mar-11	Mar-12
VI. Extraordinary income					
1. Gain on sales of non-current assets	79	12,037	17,628	212	-
2. Gain on transfer of benefit obligation relating to employees' pension fund	664	-	-	-	-
3. Other	-	-	-	8	60
Total extraordinary income	743	12,037	17,628	220	60
VII. Extraordinary loss					
1. Loss on sales of non-current assets	5	1,136	1,377	8	216
2. Loss on retirement of non-current assets	1,724	1,892	1,389	1,052	2,319
3. Gain on adjustment for changes of accounting standard for lease transactions	171	-	-	-	-
4. Impairment loss	-	457	3,086	-	-
5. Loss on adjustment for changes of accounting standard for asset retirement obligations	-	-	-	1,001	-
6. Loss on disaster	-	-	-	585	323
7. Other	27	661	171	4	5
Total extraordinary losses	1,929	4,147	6,025	2,652	2,863
Income before income taxes and minority interests	25,010	27,393	21,819	16,122	16,425
Income taxes-current	11,600	6,547	4,247	7,996	3,991
Income taxes-deferred	(1,348)	3,208	10,119	(2,565)	(6,942)
Income before minority interests	-	-	-	10,691	19,376
Minority interests in income	0	1,648	1,335	1,384	3,790
Net income	14,758	15,989	6,116	9,307	15,586

(2) Consolidated Statements of Comprehensive Income

	Mar-08	Mar-09	Mar-10	Mar-11	Mar-12
Income before minority interests	-	-	-	10,691	19,376
Other comprehensive income	-	-	(84)	(33)	(1,166)
Comprehensive income	-	-	7,366	10,658	18,209

3. Consolidated Statements of Changes in Shareholders' Equity and Other Net Assets

(Million yen)

	Mar-08	Mar-09	Mar-10	Mar-11	Mar-12
Shareholders' equity					
Capital stock					
Balance at the beginning of current period	48,760	48,760	48,760	48,760	48,760
Balance at the end of current period	48,760	48,760	48,760	48,760	48,760
Capital surplus					
Balance at the beginning of current period	34,109	34,109	34,109	34,109	34,109
Balance at the end of current period	34,109	34,109	34,109	34,109	34,109
Retained earnings					
Balance at the beginning of current period	41,925	53,392	65,103	67,270	72,628
Dividends from surplus	(1,645)	(2,303)	(1,974)	(1,974)	(1,974)
Interim dividends	(1,645)	(1,974)	(1,974)	(1,974)	(1,974)
Net income	14,758	15,989	6,116	9,307	15,586
Balance at the end of current period	53,392	65,103	67,270	72,628	84,265
Accumulated other comprehensive income					
Balance at the beginning of current period	-	-	176	91	36
Balance at the end of current period	-	-	91	36	(1,122)
Minority interests					
Balance at the beginning of current period	77	41,573	35,443	35,305	35,248
Balance at the end of current period	41,573	35,443	35,305	35,248	37,714

4. Consolidated Statements of Cash Flows

(Million yen)

	Mar-08	Mar-09	Mar-10	Mar-11	Mar-12
I. Net cash provided by (used in) operating activities					
Income before income taxes and minority interests	25,010	27,393	21,819	16,122	16,425
Depreciation and amortization	23,246	25,762	25,520	23,388	24,765
Loss on adjustment for changes of accounting standard for asset retirement obligations	-	-	-	1,001	-
Loss on disaster	-	-	-	585	323
Amortization of negative goodwill	-	(1,926)	(1,926)	(1,926)	(1,926)
Impairment loss	-	457	3,086	-	-
Amortization of goodwill	-	-	128	141	141
Increase (decrease) in allowance for doubtful accounts	(2)	(0)	2	(4)	(2)
Increase (decrease) in provision for retirement benefits	(246)	271	478	151	136
Interest and dividends income	(44)	(129)	(95)	(93)	(125)
Interest expenses	5,036	7,780	8,267	7,928	7,938
Equity in earnings of affiliates	(2,245)	(66)	(109)	(110)	(77)
Gain on sales of non-current assets	(79)	(12,037)	(17,628)	(212)	-
Loss on retirement of non-current assets	1,724	1,892	1,389	1,052	2,319
Loss on sales of non-current assets	5	1,136	1,377	8	216
Decrease (increase) in lease investment assets	-	(488)	(1,311)	(595)	(778)
Loss on adjustment for changes of accounting standard for lease transactions	171	-	-	-	-
Decrease (increase) in notes and accounts receivable-trade	262	842	(9,235)	8,122	(9,032)
Decrease (increase) in inventories	(39,933)	(12,822)	25,211	1,987	(14,306)
Increase (decrease) in notes and accounts payable-trade	6,425	(19,086)	(2,664)	1,795	5,092
Increase (decrease) in lease and guarantee deposits received	(483)	(8,586)	(5,547)	(5,708)	(6,196)
Other, net	(2,118)	(1,526)	(1,236)	(2,411)	(4,091)
Subtotal	16,729	8,864	47,525	51,225	20,822
Interest and dividends income received	2,172	166	124	128	161
Interest expenses paid	(4,942)	(7,758)	(8,222)	(7,996)	(8,028)
Income taxes paid	(8,257)	(13,363)	(4,258)	(2,940)	(9,250)
Net cash provided by (used in) operating activities	5,700	(12,091)	35,168	40,417	3,704

(Million yen)

	Mar-08	Mar-09	Mar-10	Mar-11	Mar-12
II. Net cash provided by (used in) investing activities					
Purchases of property, plant and equipment	(74,892)	(66,225)	(22,231)	(24,533)	(24,305)
Proceeds from sales of property, plant and equipment	5,753	19,629	30,667	1,470	681
Purchases of investment securities	(214)	(952)	(1,023)	(3,739)	(13)
Proceeds from sales of investment securities	-	-	-	308	-
Proceeds from repayment of investment securities	2,372	-	537	350	1,052
Purchase of investments in subsidiaries resulting in change in scope of consolidation	(10,810)	-	-	(294)	-
Purchase of additional preferred securities	-	(8,784)	-	-	-
Other, net	(101)	(1,064)	(1,254)	(1,820)	(447)
Net cash provided by (used in) investing activities	(77,893)	(57,397)	6,695	(28,257)	(23,033)
III. Net cash provided by (used in) financing activities					
Net increase (decrease) in short-term loans payable	(7,842)	25,798	(25,798)	-	-
Net increase (decrease) in commercial paper	10,000	(5)	(4,995)	(4,999)	-
Proceeds from long-term loans payable	125,000	76,500	42,500	33,300	72,000
Repayments of long-term loans payable	(26,261)	(45,190)	(41,979)	(44,339)	(67,360)
Proceeds from issuance of bonds	-	23,664	10,966	9,994	14,993
Redemption of bonds	(12,300)	(11,611)	(5,111)	(2,861)	(1,611)
Payments for long-term accounts payable-other	(60)	(21)	-	-	-
Cash dividends paid	(3,290)	(4,278)	(3,949)	(3,949)	(3,949)
Cash dividends paid to minority shareholders	-	(1,794)	(1,473)	(1,433)	(1,316)
Other, net	(206)	18	(186)	(352)	(104)
Net cash provided by (used in) financing activities	85,038	63,079	(30,028)	(14,641)	12,650
IV. Effect of exchange rate change on cash and cash equivalents	-	-	(19)	(11)	(375)
V. Net increase (decrease) in cash and cash equivalents	12,846	(6,409)	11,816	(2,493)	(7,054)
VI. Cash and cash equivalents at beginning of period	2,255	15,101	8,691	20,508	18,015
VII. Cash and cash equivalents at end of period	15,101	8,691	20,508	18,015	10,960